



**Crow Shields Bailey**PC

*Reaching beyond the numbers.*

Accounting | Consulting

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## ACCOUNTANTS' COMPILATION REPORT

To the Board of Directors  
Southwest Alabama Workforce Development Council Region 9, Inc.  
Mobile, Alabama

Management is responsible for the accompanying financial statements of Southwest Alabama Workforce Development Council Region 9, Inc. (a nonprofit organization), which comprise the statement of assets, liabilities, and net assets—modified cash basis as of May 31, 2017, and the related statements of support, revenues and expenses—modified cash basis for the one month and for the eight months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all disclosures required in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial position and changes in net assets. Accordingly, the financial statements are not designed for those who are not informed about such matters.

### Supplementary Information

The supplementary information contained in Schedules I, II, III, IV, V and VI is presented for purposes of additional analysis and is not a required part of the basic financial statements. This information is the representation of management. The information was subject to our compilation engagement; however, we have not audited or reviewed the supplementary

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information and, accordingly, do not express an opinion, a conclusion, nor provide any assurance on such supplementary information.

We are not independent with respect to Southwest Alabama Workforce Development Council Region 9, Inc.

*Crow Shields Bailey, PC*

Mobile, Alabama

June 9, 2017

**SOUTHWEST ALABAMA WORKFORCE DEV COUNCIL REGION 9, INC**  
**STATEMENT OF ASSETS, LIABILITIES AND NET ASSETS - MODIFIED CASH BASIS**  
**(SEE ACCOUNTANTS' COMPILATION REPORT)**

**Assets**

	May 31, 2017
Current assets	
Compass - operating	\$ 391,243.13
Compass - money market	112,369.29
Total current assets	503,612.42
Property and equipment	
Equipment	2,562.94
Accumulated depreciation	(2,273.36)
Total property and equipment, net	289.58
	\$ 503,902.00

**Liabilities and Net Assets**

	May 31, 2017
Current liabilities	
AL withholding payable	\$ 673.44
Total current liabilities	673.44
Net Assets	
Unrestricted net assets	420,177.22
Net income	83,051.34
Total net assets	503,228.56
	\$ 503,902.00

**SOUTHWEST ALABAMA WORKFORCE DEV COUNCIL REGION 9, INC**  
**STATEMENT OF SUPPORT, REVENUES AND EXPENSES - MODIFIED CASH BASIS**  
**(SEE ACCOUNTANTS' COMPILATION REPORT)**

	One month ended May 31, 2017	%	Eight months ended May 31, 2017	%
Support and revenues				
Contributions - unrestricted	\$ 7,788.38	11.31 %	\$ 117,459.88	30.40 %
Contributions - restricted	61,041.03	88.67 %	268,785.67	69.57 %
Interest income	<u>9.24</u>	<u>0.01 %</u>	<u>127.17</u>	<u>0.03 %</u>
Total support and revenues	<u>68,838.65</u>	<u>100.00 %</u>	<u>386,372.72</u>	<u>100.00 %</u>
Expenses				
Accounting fees	968.75	1.41 %	15,041.00	3.89 %
Advertising and marketing	0.00	0.00 %	500.00	0.13 %
Depreciation	30.05	0.04 %	240.40	0.06 %
Dues and subscriptions	259.85	0.38 %	2,472.30	0.64 %
Employee benefits	1,454.42	2.11 %	18,567.44	4.81 %
Insurance	127.00	0.18 %	4,206.00	1.09 %
Meetings	450.00	0.65 %	6,547.83	1.69 %
Other expense	5,789.28	8.41 %	62,676.27	16.22 %
Payroll tax	1,259.26	1.83 %	14,439.15	3.74 %
Postage and shipping	0.00	0.00 %	96.80	0.03 %
Rent	2,500.00	3.63 %	6,000.00	1.55 %
Salaries and wages	16,460.70	23.91 %	157,937.80	40.88 %
Supplies	40.73	0.06 %	2,412.83	0.62 %
Telephone	470.16	0.68 %	4,843.61	1.25 %
Travel	<u>1,856.20</u>	<u>2.70 %</u>	<u>7,339.95</u>	<u>1.90 %</u>
Total expenses	<u>31,666.40</u>	<u>46.00 %</u>	<u>303,321.38</u>	<u>78.50 %</u>
Change in net assets	<u>\$ 37,172.25</u>	<u>54.00 %</u>	<u>\$ 83,051.34</u>	<u>21.50 %</u>

**SOUTHWEST ALABAMA WORKFORCE DEV COUNCIL REGION 9, INC**  
**SCHEDULE I - SUPPORT, REVENUES AND EXPENSES COMPARED TO BUDGET - MODIFIED CASH BASIS**  
**(SEE ACCOUNTANTS' COMPILATION REPORT)**

	One month ended May 31, 2017 <u>Actual</u>	One month ended May 31, 2017 <u>Budget</u>	Variance	Eight months ended May 31, 2017 <u>Actual</u>	Eight months ended May 31, 2017 <u>Budget</u>	Variance
Support and revenues						
Contributions - unrestricted	\$ 7,788.38	\$ 22,500.00	\$ (14,711.62)	\$ 117,459.88	\$ 170,463.00	\$ (53,003.12)
Contributions - restricted	61,041.03	62,987.00	(1,945.97)	268,785.67	318,104.64	(49,318.97)
Interest income	9.24	12.00	(2.76)	127.17	96.00	31.17
Total support and revenues	<u>68,838.65</u>	<u>85,499.00</u>	<u>(16,660.35)</u>	<u>386,372.72</u>	<u>488,663.64</u>	<u>(102,290.92)</u>
Expenses						
Accounting fees	968.75	2,000.00	(1,031.25)	15,041.00	16,000.00	(959.00)
Advertising and marketing	0.00	100.00	(100.00)	500.00	3,300.00	(2,800.00)
Depreciation	30.05	45.00	(14.95)	240.40	360.00	(119.60)
Dues and subscriptions	259.85	250.00	9.85	2,472.30	2,750.00	(277.70)
Employee benefits	1,454.42	4,291.67	(2,837.25)	18,567.44	34,333.36	(15,765.92)
Insurance	127.00	0.00	127.00	4,206.00	4,010.00	196.00
Meetings	450.00	250.00	200.00	6,547.83	2,500.00	4,047.83
Other expense	5,789.28	4,000.00	1,789.28	62,676.27	67,000.00	(4,323.73)
Payroll tax	1,259.26	1,641.56	(382.30)	14,439.15	14,332.48	106.67
Postage and shipping	0.00	20.00	(20.00)	96.80	160.00	(63.20)
Rent	2,500.00	3,000.00	(500.00)	6,000.00	10,000.00	(4,000.00)
Salaries and wages	16,460.70	21,458.33	(4,997.63)	157,937.80	171,666.64	(13,728.84)
Supplies	40.73	200.00	(159.27)	2,412.83	2,800.00	(387.17)
Telephone	470.16	800.00	(329.84)	4,843.61	6,400.00	(1,556.39)
Travel	1,856.20	750.00	1,106.20	7,339.95	7,500.00	(160.05)
Total expenses	<u>31,666.40</u>	<u>38,806.56</u>	<u>(7,140.16)</u>	<u>303,321.38</u>	<u>343,112.48</u>	<u>(39,791.10)</u>
Change in net assests	<u>\$ 37,172.25</u>	<u>\$ 46,692.44</u>	<u>\$ (9,520.19)</u>	<u>\$ 83,051.34</u>	<u>\$ 145,551.16</u>	<u>\$ (62,499.82)</u>

**SOUTHWEST ALABAMA WORKFORCE DEV COUNCIL REGION 9, INC**  
**SCHEDULE II - SUPPORT, REVENUES AND EXPENSES COMPARED TO BUDGET - MODIFIED CASH BASIS**  
**(SEE ACCOUNTANTS' COMPILATION REPORT)**

	General One month ended May 31, 2017 <u>Actual</u>	General One month ended May 31, 2017 <u>Budget</u>	Variance	General Eight months ended May 31, 2017 <u>Actual</u>	General Eight months ended May 31, 2017 <u>Budget</u>	Variance
Support and revenues						
Contributions - unrestricted	\$ 7,788.38	\$ 22,500.00	\$ (14,711.62)	\$ 117,459.88	\$ 170,463.00	\$ (53,003.12)
Interest income	9.24	12.00	(2.76)	127.17	96.00	31.17
Total support and revenues	<u>7,797.62</u>	<u>22,512.00</u>	<u>(14,714.38)</u>	<u>117,587.05</u>	<u>170,559.00</u>	<u>(52,971.95)</u>
Expenses						
Accounting fees	968.75	2,000.00	(1,031.25)	15,041.00	16,000.00	(959.00)
Advertising and marketing	0.00	100.00	(100.00)	300.00	3,300.00	(3,000.00)
Depreciation	30.05	45.00	(14.95)	240.40	360.00	(119.60)
Dues and subscriptions	259.85	250.00	9.85	2,472.30	2,750.00	(277.70)
Employee benefits	873.05	3,635.42	(2,762.37)	13,819.73	29,083.36	(15,263.63)
Insurance	127.00	0.00	127.00	4,206.00	4,010.00	196.00
Meetings	450.00	250.00	200.00	6,489.12	2,500.00	3,989.12
Other expense	75.00	0.00	75.00	11,961.99	18,000.00	(6,038.01)
Payroll tax	23.27	1,306.87	(1,283.60)	10,316.35	11,654.96	(1,338.61)
Postage and shipping	0.00	20.00	(20.00)	96.80	160.00	(63.20)
Rent	500.00	1,000.00	(500.00)	4,000.00	8,000.00	(4,000.00)
Salaries and wages	0.00	4,096.33	(4,096.33)	19,943.10	32,770.64	(12,827.54)
Supplies	40.73	200.00	(159.27)	2,302.85	2,800.00	(497.15)
Telephone	470.16	800.00	(329.84)	4,843.61	6,400.00	(1,556.39)
Travel	1,856.20	750.00	1,106.20	7,329.69	7,500.00	(170.31)
Total expenses	<u>5,674.06</u>	<u>14,453.62</u>	<u>(8,779.56)</u>	<u>103,362.94</u>	<u>145,288.96</u>	<u>(41,926.02)</u>
Change in net assets	<u>\$ 2,123.56</u>	<u>\$ 8,058.38</u>	<u>\$ (5,934.82)</u>	<u>\$ 14,224.11</u>	<u>\$ 25,270.04</u>	<u>\$ (11,045.93)</u>

**SOUTHWEST ALABAMA WORKFORCE DEV COUNCIL REGION 9, INC**  
**SCHEDULE III - SUPPORT, REVENUES AND EXPENSES COMPARED TO BUDGET - MODIFIED CASH BASIS**  
**(SEE ACCOUNTANTS' COMPILATION REPORT)**

	WOO One month ended May 31, 2017 <u>Actual</u>	WOO One month ended May 31, 2017 <u>Budget</u>	Variance	WOO Eight months ended May 31, 2017 <u>Actual</u>	WOO Eight months ended May 31, 2017 <u>Budget</u>	Variance
Support and revenues						
Contributions - restricted	\$ 11,500.00	\$ 50,000.00	\$ (38,500.00)	\$ 48,753.50	\$ 90,000.00	\$ (41,246.50)
Total support and revenues	<u>11,500.00</u>	<u>50,000.00</u>	<u>(38,500.00)</u>	<u>48,753.50</u>	<u>90,000.00</u>	<u>(41,246.50)</u>
Expenses						
Advertising and marketing	0.00	0.00	0.00	200.00	0.00	200.00
Meetings	0.00	0.00	0.00	58.71	0.00	58.71
Other expense	5,714.28	4,000.00	1,714.28	5,714.28	4,000.00	1,714.28
Rent	2,000.00	2,000.00	0.00	2,000.00	2,000.00	0.00
Supplies	0.00	0.00	0.00	109.98	0.00	109.98
Travel	0.00	0.00	0.00	10.26	0.00	10.26
Total expenses	<u>7,714.28</u>	<u>6,000.00</u>	<u>1,714.28</u>	<u>8,093.23</u>	<u>6,000.00</u>	<u>2,093.23</u>
Change in net assets	<u>\$ 3,785.72</u>	<u>\$ 44,000.00</u>	<u>\$ (40,214.28)</u>	<u>\$ 40,660.27</u>	<u>\$ 84,000.00</u>	<u>\$ (43,339.73)</u>

**SOUTHWEST ALABAMA WORKFORCE DEV COUNCIL REGION 9, INC**  
**SCHEDULE IV - SUPPORT, REVENUES AND EXPENSES COMPARED TO BUDGET - MODIFIED CASH BASIS**  
**(SEE ACCOUNTANTS' COMPILATION REPORT)**

	DRA One month ended May 31, 2017 <u>Actual</u>	DRA One month ended May 31, 2017 <u>Budget</u>	Variance	DRA Eight months ended May 31, 2017 <u>Actual</u>	DRA Eight months ended May 31, 2017 <u>Budget</u>	Variance
Support and revenues						
Contributions - restricted	\$ 0.00	\$ 0.00	\$ 0.00	\$ 90,000.00	\$ 105,000.00	\$ (15,000.00)
Total support and revenues	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>90,000.00</u>	<u>105,000.00</u>	<u>(15,000.00)</u>
Expenses						
Other expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>45,000.00</u>	<u>45,000.00</u>	<u>0.00</u>
Total expenses	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>45,000.00</u>	<u>45,000.00</u>	<u>0.00</u>
Change in net assets	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>\$ 45,000.00</u>	<u>\$ 60,000.00</u>	<u>\$ (15,000.00)</u>



**SOUTHWEST ALABAMA WORKFORCE DEV COUNCIL REGION 9, INC**  
**SCHEDULE V - SUPPORT, REVENUES AND EXPENSES COMPARED TO BUDGET - MODIFIED CASH BASIS**  
**(SEE ACCOUNTANTS' COMPILATION REPORT)**

	AIDT MTC One month ended May 31, 2017 <u>Actual</u>	AIDT MTC One month ended May 31, 2017 <u>Budget</u>	Variance	AIDT MTC Eight months ended May 31, 2017 <u>Actual</u>	AIDT MTC Eight months ended May 31, 2017 <u>Budget</u>	Variance
Support and revenues						
Contributions - restricted	\$ 10,580.03	\$ 0.00	\$ 10,580.03	\$ 39,123.17	\$ 32,195.64	\$ 6,927.53
Total support and revenues	<u>10,580.03</u>	<u>0.00</u>	<u>10,580.03</u>	<u>39,123.17</u>	<u>32,195.64</u>	<u>6,927.53</u>
Expenses						
Employee benefits	581.37	656.25	(74.88)	4,747.71	5,250.00	(502.29)
Payroll tax	334.69	334.69	0.00	3,221.50	2,677.52	543.98
Salaries and wages	<u>4,375.00</u>	<u>4,375.00</u>	<u>0.00</u>	<u>35,000.00</u>	<u>35,000.00</u>	<u>0.00</u>
Total expenses	<u>5,291.06</u>	<u>5,365.94</u>	<u>(74.88)</u>	<u>42,969.21</u>	<u>42,927.52</u>	<u>41.69</u>
Change in net assets	<u>\$ 5,288.97</u>	<u>\$ (5,365.94)</u>	<u>\$ 10,654.91</u>	<u>\$ (3,846.04)</u>	<u>\$ (10,731.88)</u>	<u>\$ 6,885.84</u>

**SOUTHWEST ALABAMA WORKFORCE DEV COUNCIL REGION 9, INC**  
**SCHEDULE VI - SUPPORT, REVENUES AND EXPENSES COMPARED TO BUDGET - MODIFIED CASH BASIS**  
**(SEE ACCOUNTANTS' COMPILATION REPORT)**

	AIDT RWC One month ended May 31, 2017 <u>Actual</u>	AIDT RWC One month ended May 31, 2017 <u>Budget</u>	Variance	AIDT RWC Eight months ended May 31, 2017 <u>Actual</u>	AIDT RWC Eight Months Ended May 31, 2017 <u>Budget</u>	Variance
Support and revenues						
Contributions - restricted	\$ 38,961.00	\$ 12,987.00	\$ 25,974.00	\$ 90,909.00	\$ 90,909.00	\$ 0.00
Total support and revenues	<u>38,961.00</u>	<u>12,987.00</u>	<u>25,974.00</u>	<u>90,909.00</u>	<u>90,909.00</u>	<u>0.00</u>
Expenses						
Payroll tax	901.30	0.00	901.30	901.30	0.00	901.30
Salaries and wages	<u>12,085.70</u>	<u>12,987.00</u>	<u>(901.30)</u>	<u>102,994.70</u>	<u>103,896.00</u>	<u>(901.30)</u>
Total expenses	<u>12,987.00</u>	<u>12,987.00</u>	<u>0.00</u>	<u>103,896.00</u>	<u>103,896.00</u>	<u>0.00</u>
Change in net assets	<u>\$ 25,974.00</u>	<u>\$ 0.00</u>	<u>\$ 25,974.00</u>	<u>\$ (12,987.00)</u>	<u>\$ (12,987.00)</u>	<u>\$ 0.00</u>